

Message Text

LIMITED OFFICIAL USE

PAGE 01 PARIS 23555 270839Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 COME-00 TRSE-00 DODE-00
CIAE-00 INR-10 NSAE-00 INRE-00 SSO-00 NSCE-00
PM-05 SP-02 SS-15 /053 W
-----087047 270900Z /20

O R 270833Z JUL 78
FM AMEMBASSY PARIS
TO SECSTATE WASHDC IMMEDIATE 5354
INFO AMEMBASSY LONDON
AMEMBASSY BONN

LIMITED OFFICIAL USE PARIS 23555

E. O. 11652:N/A
TAGS: EAIR, FR, GR
SUBJECT: LOCKHEED ARRANGEMENT WITH DASSULT AND DORNIER
FOR TRAINING AIRCRAFT.

LOCKHEED'S PARIS OFFICE ADVISED EMBASSY JULY 26 IT WILL
SHORTLY (PROBABLY JULY 28) ANNOUNCE ARRANGEMENT TO RE-
PRESENT DASSAULT-BERGUET OF FRANCE AND DORNIER GMBH
OF GERMANY TO MARKET THE ALPHA-JET MILITARY TRAINER
AIRCRAFT IN THE UNITED STATES. PRIME TARGET OF THE
VENTURE WILL BE THE UNITED STATES NAVY WHICH IS DEVELOP-
ING A PROPOSAL FOR THE DEVELOPMENT OF A NEXT GENERA-
TION TRAINER. LOCKHEED ESTIMATES THIS MARKET AT ABOUT
350 TO 400 AIRCRAFT AND WOULD PRICE THE ALPHA JET AT
ABOUT \$5 MILLION A COPY. PRODUCTION LINE WOULD BE IN
THE UNITED STATES WHERE A VERY LARGE PERCENTAGE, IF NOT
ALL, THE COMPONENT WOULD BE PRODUCED. LOCKHEED ALSO SEES
A POSSIBLE ADDITIONAL MARKET FOR THIS PLANE WITH THE
US AIR FORCE WHICH MIGHT NEED ABOUT 700-800 COPIES.
HARTMAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRCRAFT
Control Number: n/a
Copy: SINGLE
Draft Date: 27 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978PARIS23555
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780307-1165
Format: TEL
From: PARIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780714/aaaaalnv.tel
Line Count: 46
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 4233d76b-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1867981
Secure: OPEN
Status: NATIVE
Subject: LOCKHEED ARRANGEMENT WITH DASSULT AND DORNIER FOR TRAINING AIRCRAFT. LOCKHEED'S PARIS OFFICE ADVISED EMBASSY JULY 26 IT
TAGS: EAIR, FR, GR
To: STATE
Type: TE
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Review Markings:
Sheryl P. Walter
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